



PARTNERSHIP PROGRAM

CANADIAN DOOR INSTITUTE





**Canadian
Door Institute**

2800 14th Avenue, Suite 210, Markham, Ontario L3R 0E4

Telephone: 905-814- 9260 Fax: 416-491-1670

Website: www.cdi-door.com

Email: info@cdi-door.com

August 4th, 2021

Marco Ricci
Wurth Canada Limited / Limitée
345 Hanlon Creek Blvd
Guelph, Ontario
N1C 0A1

Dear Marco and the Wurth Canada Team,

On behalf of myself and the Board of Directors, it is with great pleasure that I welcome Wurth Canada as the official supplier of industrial products and services to the members of the Canadian Door Institute.

Our members work hard every day to ensure that customers' doors are safe, secure, and dependable. During this pandemic, our role as an essential service provider spotlighted the professionalism and commitment that our members start and end each day with.

When qualifying suppliers to our membership, we must ensure that the selected supplier brings value to CDI member companies. This important partnership with Wurth Canada will serve as a great benefit to our members and help them deliver their important products and services.

I look forward to a long and beneficial association with Wurth Canada.

With thanks,



Michael Plecash
President, Canadian Door Institute

WE ARE **WÜRTH CANADA**



FROM COAST TO COAST

Started in Canada in 1971, we've now grown to over 400 sales representatives coast to coast. With a Head Office in Guelph, Ontario; and a Western Warehouse in Acheson, Alberta, we ship to 12,000 plus customers per day including many national and key account programs.

Our product range has significantly expanded over the course of the last few years, offering premium, innovative solutions in all areas of business. From our range of abrasives and material processing, to PPE/Safety, to our new range of quality German-made hand tools, **our 14,000+ products will certainly find a home in your everyday work life.**

Corporate Head Office

345 Hanlon Creek Blvd.
Guelph, ON N1C 0A1
905.564.6225

Western Canada Distribution Center

11330 255 ST
Acheson, AB T7X 6C9
780.960.3039

Email: nationalaccounts@wurth.ca



SHOP ONLINE NOW!
SHOP.WURTH.CA

SUMMARY OF **BENEFITS:**

1

**15% discount on
all purchases**

2

**98% fill rate with
next day delivery
to over 80% of our
customers**

3

**Cabinets provided at
no charge, handling
fee will be added**

4

**shop.wurth.ca
online shop
available 24/7**

5

**SDS available
online 24/7**



WHY WÜRTH?



The core product range consists of everything from DIN fasteners, to electrical connectors, tools, to the complete Würth line of chemicals, all of which have a well-received reputation for high quality worldwide.

Several new areas of growth in our marketplace have dictated the need fast reaction to new product lines and expansions, and this has taken priority in product development and marketing.

VENDOR SUPPLIED INVENTORY VS WÜRTH VENDOR MANAGED INVENTORY		
Services:	VSI	Würth VMI
Sells Supplies at a Competitive Price	+	+
Provides innovative and customized solutions to align with your company goals and objectives		+
Establish inventory management controls (JIT) confirms ongoing inventory needs with you while providing additional support by eliminating overstock.		+
Provides ongoing product trainings and certifications		+
Partner in Compliance Management (VOC regulations, compliant chemicals, RefiloMat System for Brake Cleaner, Green Products)		+
Undertands and listens to your goal		+
Improve productivity through process optimization		+

INCLUDED WITH WÜRTH VMI:



WÜRTH ORSY®

With a signature and a commitment to use Würth products - CDI locations can work with a Würth representative to design a customized ORSY® storage system with a complete line of racks, bins, drawers, dispensers and tower units completely free of charge! Benefits include: an easy inventory and re-ordering system, customized storage solutions for all Würth parts and products, as well as time-saving labels, dispensers, tower units, racks, bins, and more! **(See the following pages for more info on how ORSY can transform your facility.)**



WÜRTH V.I.P. Vending in Partnership

The Würth Vending Program is a customized vendor managed inventory solution for storeroom automation based on the use of vending machines, lockers and supporting software. As a mutually beneficial business partnership, the program can offer solutions to a variety of inventory management concerns:

- Work Flow Efficiency
- Staff Productivity
- Enhanced Inventory Control
- Stock Turnover
- Loss, Theft or Misuse of Goods
- Customer Satisfaction

enhancements in the aforementioned areas, the program can offer the added benefit of:

- 24/7 Access
- Cost Reduction; Reduction of Waste by 15-30%
- Elimination of Stock Outages
- Up to a 50% Reduction in Inventory Levels
- Point-Of-Use Access
- Storage of High Quality Items with Secure Access
- Automated and Robust Reporting Options
- Real Time Data Analysis

Würth's Vending Program helps Purchasing Managers control use while offering accessibility to their Workers. In addition to



PARTNER IN RISK MANAGEMENT /COMPLIANCE

Würth provides 24-hour access to SDS sheets for all of the chemicals we sell either as a download or as a fax. All SDS sheets are available on our website for your convenience: <https://www.wurth.ca> Würth also offers Eco-Logo certified green chemicals and cleaners.

TOP ARTICLES



For jobs that require handling sharp materials in cold and wet conditions, the THERMO gloves keeps hands dry and warm while also delivering Cut Level 2 protection.

Tigerflex Thermo Glove
899.404029 • Sz 9

TIGERFLEX

These gloves are ultra-lightweight, form fitting and heavy on protection. Micro foam nitrile palm coatings with additional Tiger Grip offers superior grip.



Tigerflex Cut 5 Glove
899.451359 • Sz 9



Wurth Impact Mechanix Glove

899.406709 • L
Mechanic's gloves that provide full coverage hand protection



Hi-Vis 5 Point Safety Vest
L • Yellow
899.0736-L



Dust Mask N95 with Exhale Valve
899.120002 • 10/Box



Standard Hard Hat
899.200005 • Red



Nova Safety Glasses
Blk Tmpl/Grey Anti-Fog Lens
899.103220



Fission Safety Glasses
Blk Tmpl/ Clear Lens
899.103200



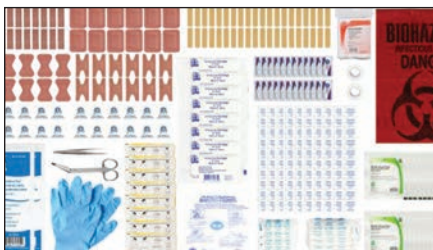
Würth Ear Plugs

899.300905 • 200/Box
200 individually wrapped pairs of ergonomic, tapered polyurethane disposable ear plugs in a convenient dispensing box. Noise Reduction Rate of 32 dB.



Hi Vis Ear Defenders WNA 200/F

899.300430
Hi-visibility earmuffs that provide excellent noise reduction



CSA Type 2 Basic First Aid Kit
5354.000173 • Large Plastic



Safety Coveralls

Poly/Cotton • Navy • 42
PNR.V2020580-42

ANTI-FATIGUE KNEELING MAT

899.500250

1" heavy duty
closed-cell foam rubber

Soft alternative to
a plastic sheet

Non-absorbing material

Lightweight, with built-
in carrying handle





HHS 5000
893.1063 • 335 g



HHS 2000
893.106 • 335 g



General Purpose Silicone

892.56022 • White • 300 mL
Room temperature vulcanizing adhesive sealant. Ozone and weather resistant. Resistant to moisture and vibration.

Measuring Tape

5 m / 16 ft • Metric and Standard
714.64575



Nutsetter Magnetic Set

614.17601 • 5 pc

Includes the most common magnetic socket wrench inserts for use with machine processing



Thunder Bit Drill Index

1/16"-1/2" • 29 pc
627.100



Speed Cut Off Wheel

SS FL 4-1/2" x 3/64" x 7/8"

664.131150

Wurth's top selling cutting discs! Super thin, super fast and minimal flash.



XTREME CUT OFF WHEEL

ST/SS/AL FL

The high-tech cutting disc for extreme cutting ability and versatility demands with high safety margin.



4-1/2" x 0.045" x 7/8"
664.631150

5" x 0.045" x 7/8"
664.631250

4-1/2" x 0.051" x 7/8"
664.631153

5" x 0.051" x 7/8"
664.631253

YOUR KEY TO HIGHER PROFITS



SIS-X

Würth Canada's SUPPLEMENTARY INVOICE SYSTEM

An inventory and workflow management tool that allows your business to increase profitability and efficiency.



How can SIS-X do this for you?

- Ability to create, issue and manage Repair Invoices
- Gives you full inventory control
- Provides cost analysis
- Tools & Equipment use and tracking reports
- Repair Groups (Pre-loaded as well as the ability to create your own)
- Purchase Order capability; from Würth or other vendors of your choice
- Barcode Scanning System
- Detailed Reports for:
 - Inventory/Summary
 - Parts Usage
 - Technician Usage
 - Tools & Equipment
 - & so much more!

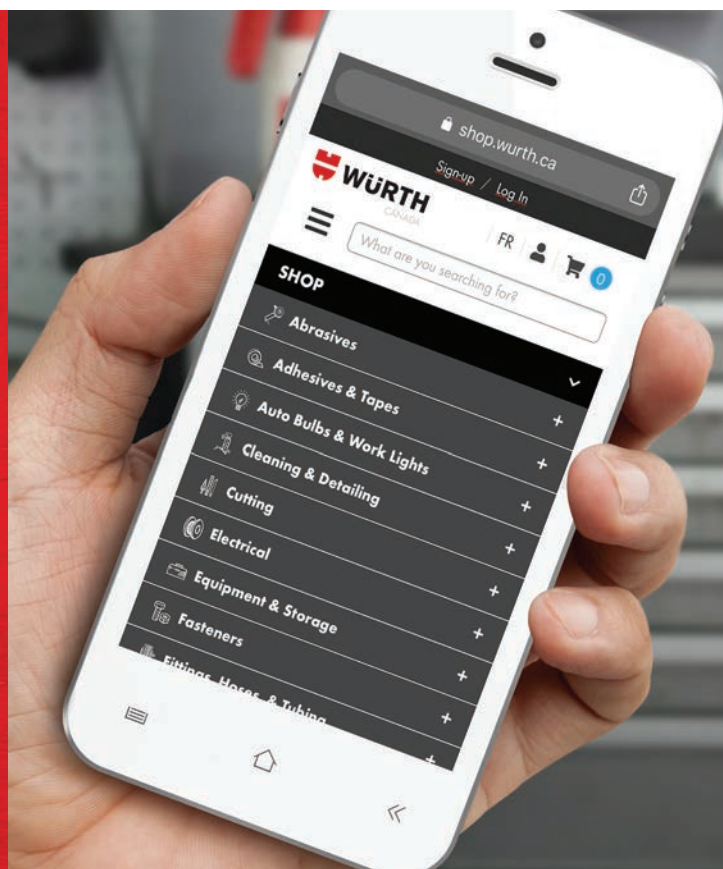
ESHOP

To assist your locations we have our E-shop, which is available 24/7. Purchases made through our E-shop will process and ship out to you the same as they do when your sales rep visits you. We have included a link below as well as a brief video on how to create an account

HOW TO CREATE AN E-SHOP ACCOUNT:



SHOP ONLINE NOW!
SHOP.WURTH.CA



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For general inquiries, please

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For questions regarding products,
please contact: product@wurth.ca

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